

The background is a photograph of an office environment. In the foreground, there is a desk with a computer monitor displaying a file explorer window, a keyboard, and a mouse. In the background, there are other desks, office chairs, and a window looking out onto a city building. A large, semi-transparent red circle is overlaid on the center of the image, containing the main text.

How Cybercriminals Are Targeting Your Small/Medium-size Business

And How We Can Help Protect Your Business



1-in-5 Canadian SMBs have been affected by a Cyberattack or data breach in the last two years.

INSURANCE BUREAU OF CANADA

NIST

Canadian Businesses are losing more than \$3 Billion a year to Cybercrime.

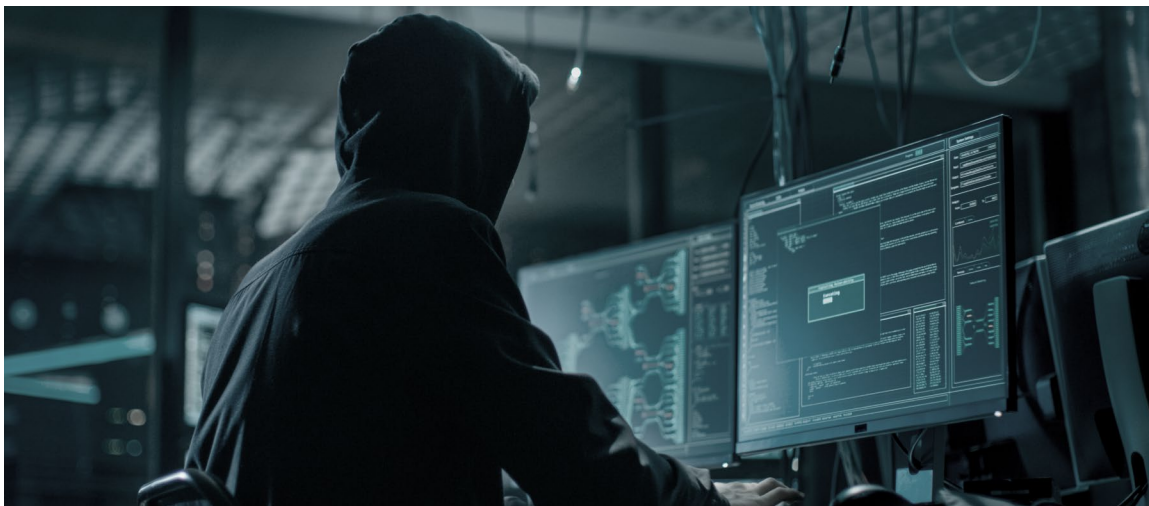
CANADIAN CENTRE FOR STRATEGIC AND INTERNATIONAL STUDIES

NIST

Canada saw a substantial (170%) rise in phishing volume between from April 2018 and April 2019.

PHISHLABS - 2019 PHISHING TRENDS AND INTELLIGENCE REPORT





Why Cybercriminals Target Small/Medium-sized Businesses

This is not the Cyber Criminal of Today



Cybercriminals Today



- ⊕ Anyone can be a cyber criminal today
- ⊕ Darkweb makes it easy for amateur cyber criminals to buy tools
 - Ransomware-as-a-Service available free with profit-share or as low as \$50
- ⊕ Darkweb and sell stolen
 - Credit Cards
 - Banking Information
 - Credentials
 - Malware Infected PCs
- ⊕ Cybercrime organizations have hundreds of employees
- ⊕ Often paid salary + bonuses based on revenue generated
- ⊕ Different departments including Training and Target Research
- ⊕ Highly sophisticated
- ⊕ Some resell as-a-Service tools to amateur cyber criminals

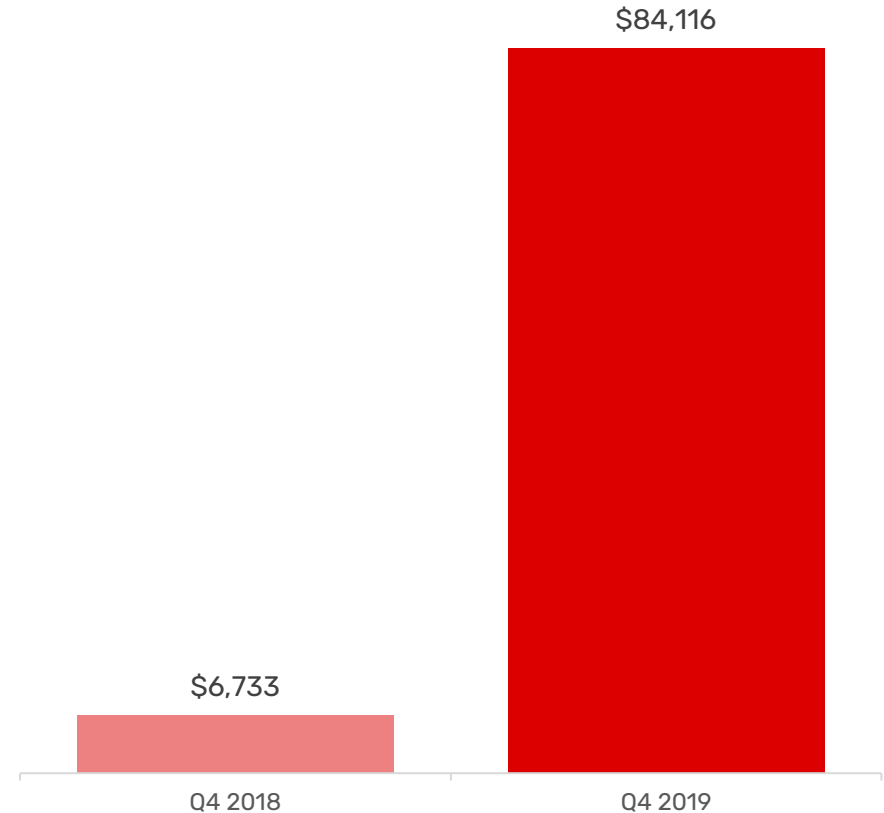


Most Common Types of Cybercrime

Ransom

- ➔ Hold a Business, Organization or Government Ransom
- ➔ #1 Reason for Attack in 2019¹
- ➔ 365% Increase in business detections of Ransomware from Q2 2018 to Q2 2019²
- ➔ The average Ransom payment increased 1150% from 2018 to 2019¹

Average Ransomware Payment¹

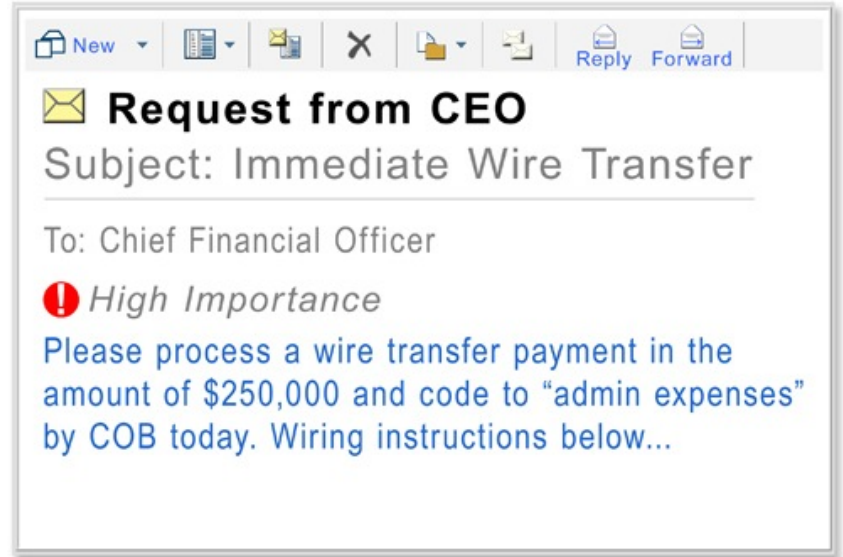


Sources

1. Coveware - Q4 2019 Ransomware Study
2. MalwareBytes - Cybercrime Tactics and Techniques

Imposter Scams

- ➔ Fraudulent Accounts Receivable
- ➔ Executive Wire Transfer
- ➔ Gift Card / Prepaid Credit Card



Theft of Information

- ⊕ Personally Identifiable Information (PII)
 - Sold many times over on the dark web
- ⊕ Credentials (email address/password)
 - Sold many times over on the dark web
- ⊕ Intellectual Property / Trade Secrets
 - Highly targeted
 - Often outsourced to professional hacking groups
 - Sometimes State-funded (China/Russia)

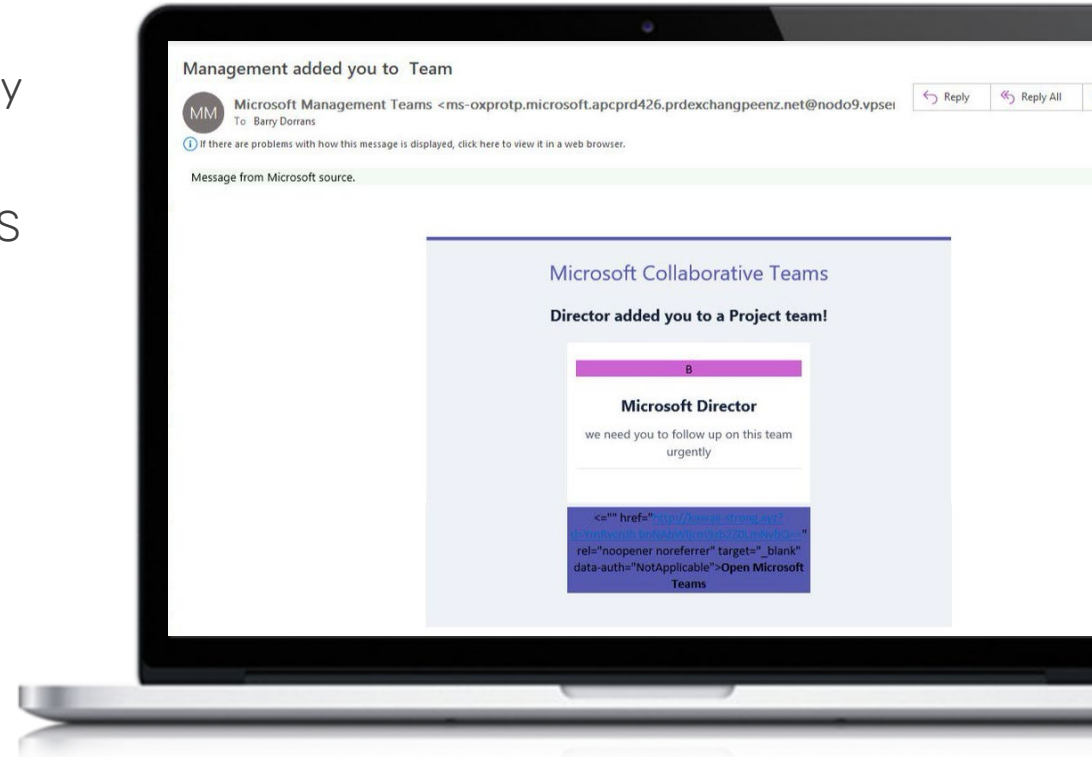




Most Common Cyberattacks Targeting Small/Medium-sized Businesses

Phishing

- ✓ Social engineering attack involving trickery
- ✓ Variants include “vishing” – attacks by telephone and “smishing” those using SMS or text
- ✓ Targeted phishing is “spear phishing”
- ✓ Cybercriminals Research and Carefully Choose their targets
- ✓ Typical objectives of Phishing
 - Trick Users into providing information of value
 - Credit Card or Banking Information
 - Credential Theft
 - Install Malware
 - Gain Access to Systems

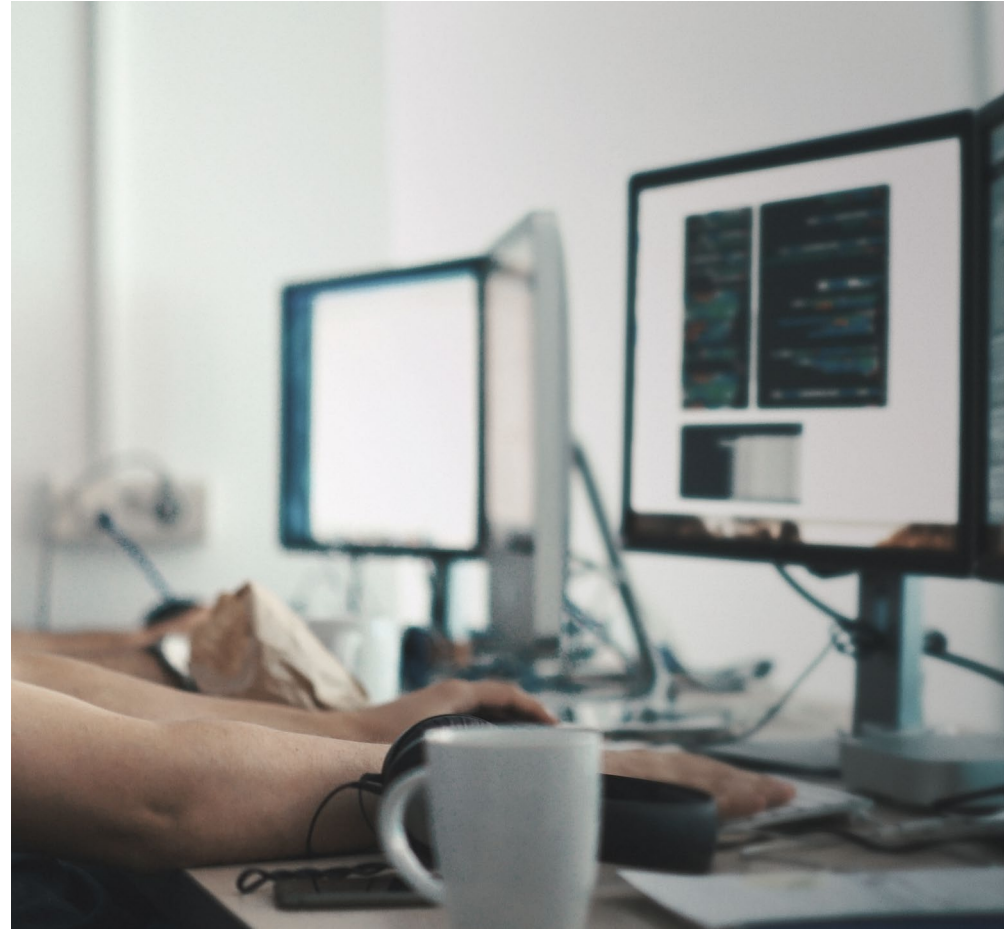


Hacking

- ➔ Targeted Attack on Computer System
- ➔ Find Vulnerable Systems
 - Access gained through Phishing
 - Lists of vulnerable systems sold on Darkweb
 - Scanning themselves for vulnerable systems
 - Purchasing Compromised Credentials
- ➔ Gain Access
 - Vulnerabilities that bypass the need for credentials
 - Compromised Credentials
 - Brute Force Passwords using password list
- ➔ Dwell Time
 - 279 Days average to identify and contain a breach¹
 - Hackers increasing “dwell” time (remaining hidden longer) on systems during attacks²

Sources

1. IBM Cost of a Data Breach Report 2019
2. CrowdStrike Services Cyber Front Lines Report 2019



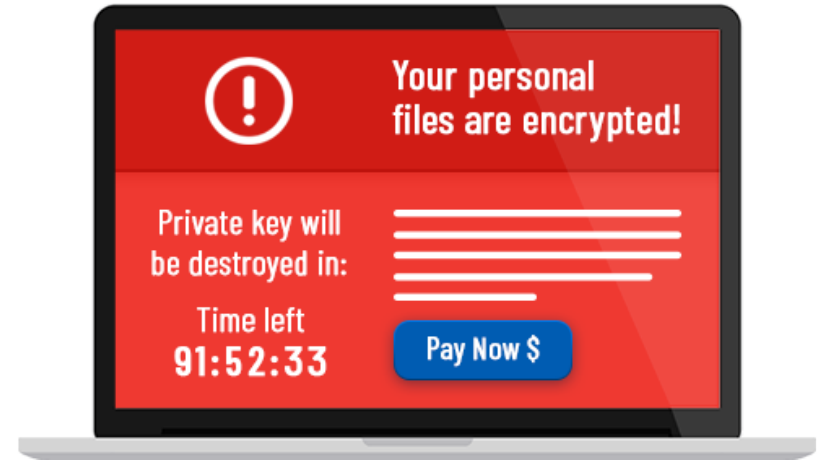
Zombie Malware

- ➔ Typically distributed through Phishing or Malicious (hacked) web-sites
- ➔ Usually goes undetected by Antivirus
- ➔ Uses computer to conduct malicious actions
 - Sending spam/phishing emails
 - Participating in large coordinated attacks
 - Crypto-mining
- ➔ Potential Impact
 - Computer Performance Degradation
 - Wear that could lead to premature hardware failure
- ➔ Often sold as a means to deploy other malware like Ransomware once no longer useful



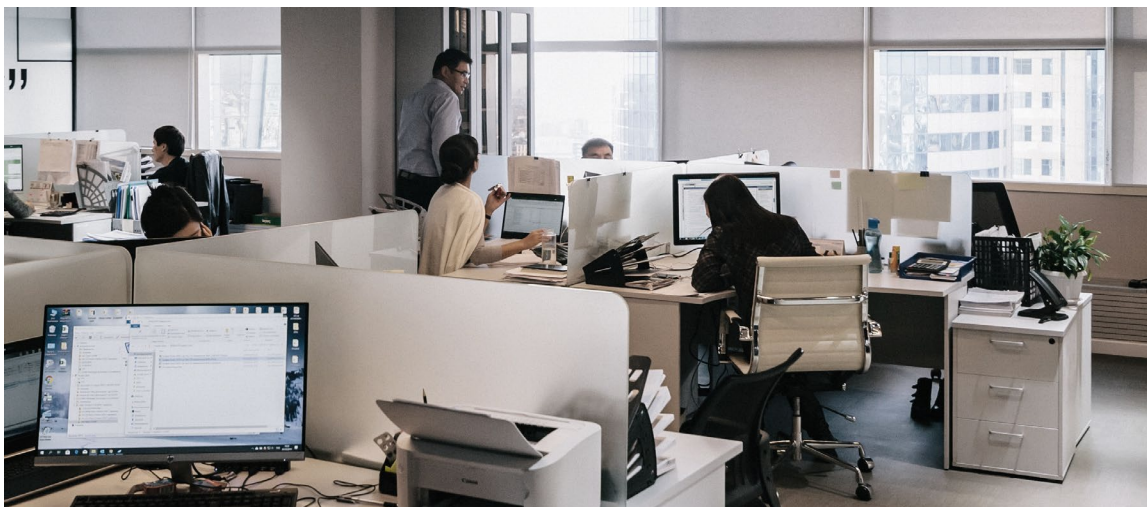
Ransomware

- ➔ Encrypts computers and any files they can access so they are unusable until Ransom is paid
- ➔ Usually spreads to every computer on the network
- ➔ Encryption is not reversible without paying ransom
- ➔ No guarantee the ransom payment will work
- ➔ Almost always used at the end of any cyber attack
- ➔ Hackers try to delete backups before installing Ransomware
- ➔ The cost of downtime inflicted by Ransomware was nearly 7.5X higher than the ransom¹



Sources

1. Datto - 2019 State Of Ransomware Report



Cyber Security Is Critical To Your Business

Impact of a Cyberattack

➔ Attacks can be extremely costly and threaten the viability of your business

- Direct costs
 - Ransom
 - Remediation Costs
 - Downtime
 - Legal costs
 - PR costs
 - Victim services
- Indirect Costs
 - Reputation Damage / Loss of Trust with Customers/Employees
 - Lost opportunities
- Compliance Issues
 - Regulatory penalties

➔ 60 Percent Of Small Companies Close Within 6 Months Of Being Hacked¹



Sources

1. Cybercrime Magazine

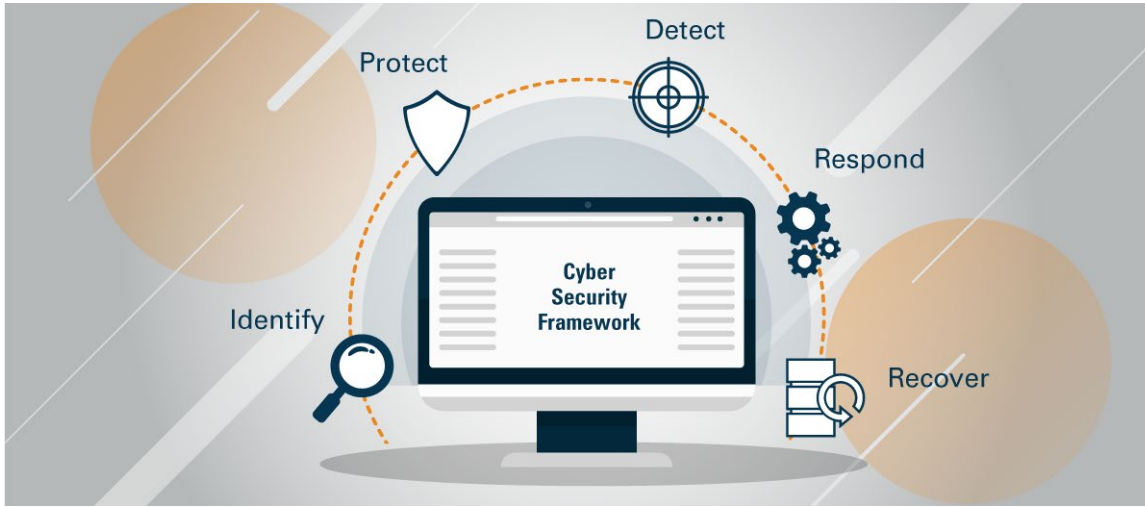
Likelihood of a Cyberattack

- ⊕ Attackers see small businesses as easy targets
 - No dedicated in-house security team
 - Less budget/investment in security tools
 - Vulnerable to simpler attacks
- ⊕ 1-in-5 Canadian SMBs have been affected by a Cyberattack or data breach in the last two years.¹
- ⊕ 1-in-4 chance your business will experience a Cyberattack this year.²

Sources

1. Insurance Bureau of Canada
2. Ponemon Institute





Cyber Security Frameworks & Standards

Frameworks

- ➔ Many frameworks available; We focus on two
- ➔ NIST Cyber Security Framework
 - Provides a continuous process for cybersecurity risk management
 - Gives structure, guidance and standardization to Cyber Security
- ➔ CIS Critical Security Controls
 - CIS is much more specific on Cyber Security controls
- ➔ Most organizations focus almost exclusively on Protect
- ➔ We offer NIST / CIS compliance assessments





Essential Solutions to Protect Against Today's Most Common Threats

Cyber Security

- ➔ No one-size-fits-all Cyber Security product
- ➔ No product works 100% of the time
- ➔ Layer protection and continually review
- ➔ Yesterdays protection may not protect against tomorrows threats
- ➔ The following are the fundamental protections every business should have
- ➔ Not a complete list – but have these in place before more advanced solutions



Phishing

- ➔ Implement Microsoft 365 Anti-phishing Policy (new June 2020)
- ➔ Implement Microsoft Office 365 Advanced Threat Protection
- ➔ Implement Cyber Security Awareness Training
- ➔ Implement DNS Filtering
 - Block known bad links/servers
 - Block spyware from exfiltrating data
 - Prevent Zombie Malware from being used



Hacking

- ➔ Free things to reduce vulnerability to hacking
 - Enforce Password Policies (no exceptions)
 - Review & remove stale user accounts
 - Enable/Enforce Multi-factor Authentication on Office 365 and remote access
 - Restrict or close external connections (RDP / public web URLs)
 - Ensure no users have Local Administrator access (can install software)
 - Implement some software configuration changes on your network to prevent common attacks
- ➔ Protect against known vulnerabilities/exploits
 - Ensure OSs running supported version
 - Ensure hardware is replaced



Hacking (cont.)

➔ Segment your network

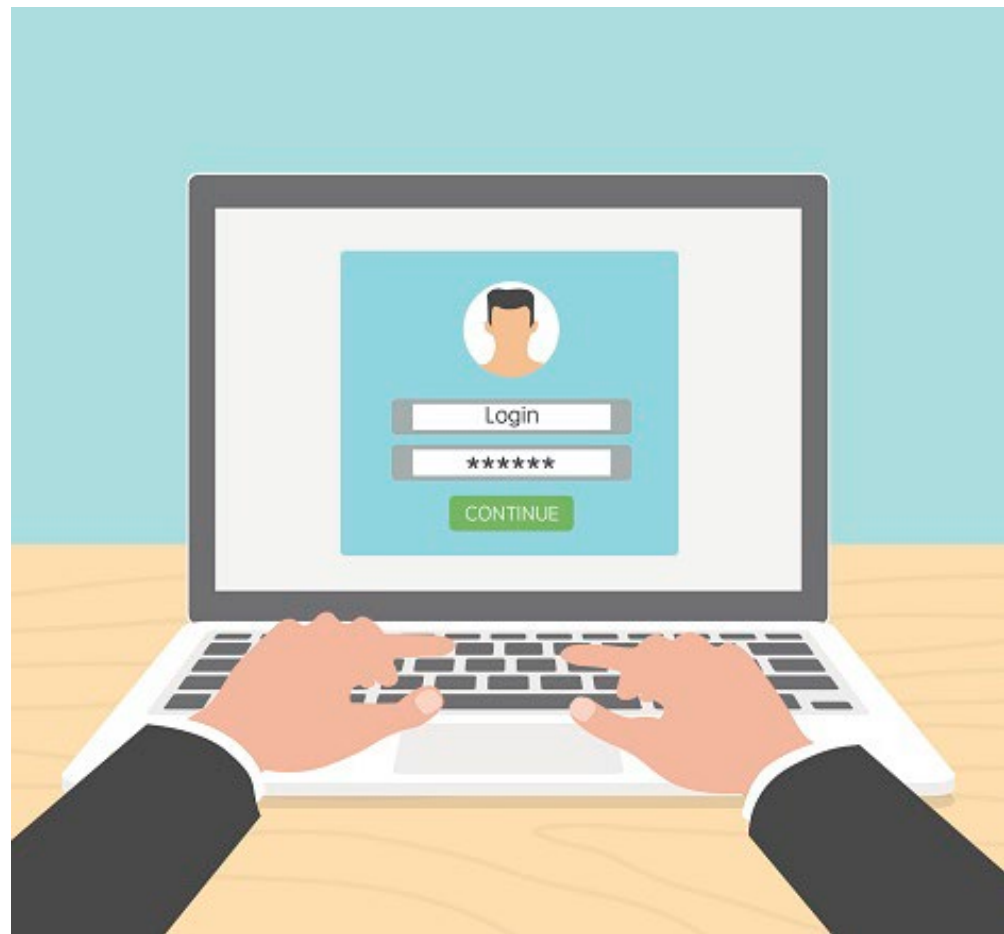
- Ensure all SmartPhones and Devices that don't need server access use Public Wi-Fi (internet only)
- Ensure all cameras, phones, and 3rd party vendor devices are on their own restricted network

➔ Scan for known vulnerabilities

- Recommend having annual scan performed
- Identifies vulnerable devices so they can be remediated or replaced

➔ Monitor for Compromised Credentials

- Users often use the same password for multiple systems
- Detects compromised credentials for sale on the dark web
- Notifies your user so they can change their password at work or wherever else they use it



Hacking (cont.)

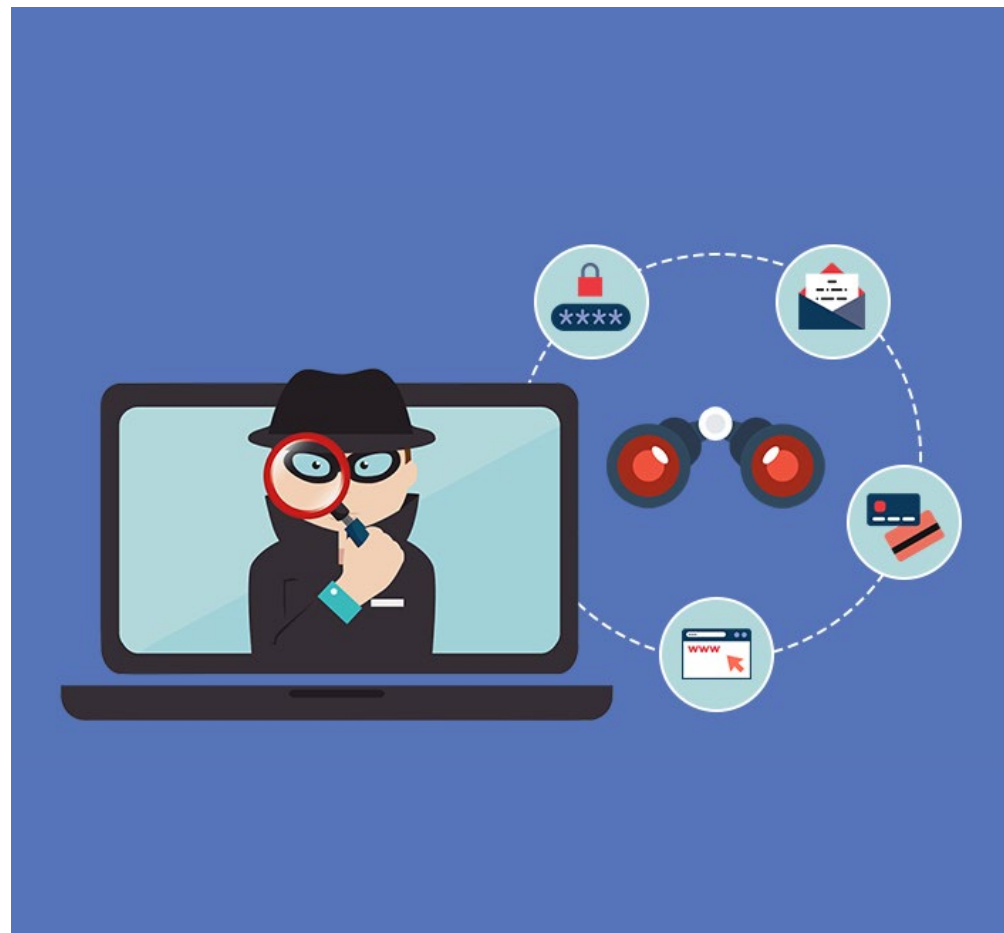
➔ Implement Managed Detection & Response

- Collects logs and monitors activity
- Looks for unusual behavior
- Detects threats quickly and reduces dwell time
- 24/7/365 SOC response & remediation of threats



Spyware / Malware

- ➔ Antivirus isn't enough
 - Often spyware and other malware is not identified by antivirus software
 - Traditional antivirus is based what a virus looks like
- ➔ DNS Filtering
 - Prevents your computer from talking to known malware sources and bad actors.
- ➔ SentinelOne - Advanced EndPoint Protection
 - Antivirus Replacement
 - Uses AI Behavioral Analysis to detect threats
 - Autonomous AI Protection self defends and heals
 - 24/7/365 SOC response & remediation of threats



Ransomware

- ④ SentinelOne - Advanced EndPoint Protection
 - As discussed previously
 - Automated isolation to protect other devices
 - Patented file protection capability
 - Ransomware roll-back
 - \$1M Ransomware Warranty
 - 24/7/365 SOC response & remediation of threats



Recovery

- ➔ There is always a risk that a threat will get through
- ➔ Protect On-premise Applications / Data
 - Many traditional backups are easily corrupted or erased by hackers
 - Datto Business Continuity
 - “Airlocked” system - can’t access backups from server
 - Stored on-site and in cloud
 - Can restore files encrypted by Ransomware
 - Can start a virtual version of the server in minutes
- ➔ Protect Microsoft 365 / G-Suite
 - Native data protection doesn’t protect against
 - Human Error
 - Programmatic Errors
 - Malicious Insiders
 - External Hackers
 - Viruses / Malware / Ransomware



Cyber Security Tips

- ⊕ Be careful of email attachments, web links and voice calls from unknown numbers.
- ⊕ Do not click on a link or open an attachment that you were not expecting.
- ⊕ Use separate personal and business computers, mobile devices, and accounts.
- ⊕ Use multi-factor authentication where offered.
- ⊕ Do not download software from an unknown web page.
- ⊕ Never give out your username or password.
- ⊕ Consider using a password management application to store your passwords for you.

